



Bright Ideas. Innovative Solutions.

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North America's Leading Sage CRM Implementation and Development Provider

Looking for help choosing a computer solution for your business? Considering a software upgrade to capitalize on the latest technologies? Interested in modifying your current system to perform a function that's specific to the way you do business?





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About Us

- International Presence—Local Service
- Offices in San Diego, Toronto, Winnipeg, New York, Vancouver, and Sydney, Australia
- ACCPAC International Solution Provider “Rookie of the Year, US 2003”
- ACCPAC Premier-level Solution Provider 2004—2005, founded in 2003
- Leading Sage CRM Development Partner with 15+ CRM extensions currently available.
- Involved with more than 150 CRM Implementations, worldwide
- The most experienced Sage CRM team operating in North America.

North America's Leading Sage CRM Implementation and Development Provider

Outstanding Service and Superior Staff

Whether you require a quick and easy installation, a series of modifications to tailor a system to your company's requirements, or a consultation to determine exactly what it is you need, we have a staff of implementation and programming experts ready to help.



Services: Implementation

- Implementation planning
- Install, configure and
- trouble-shoot
- Distributed system design
- Legacy system integration
- Implementation support



Modification & Development

- Extend CRM functionality
- Custom program code development
- Workflow design & implementation
- Development of industry verticals
- Integration with back-office accounting systems and your company website

Data Migration & Repair

- Migrate from legacy contact mgt systems



- Transfer from competitive products like:
 - Telemagic /ACT!
 - Salesforce.com
 - Goldmine

Partial CRM Systems Client List:

- ArthroCare, Sunnyvale, CA
- Genoptix Corporation, San Diego, CA
- Wireless Watchdogs, Los Angeles, CA
- Madden Preprint Media, Tucson, AZ
- Los Angeles Times, Los Angeles, CA
- City of Pasadena Water & Power
- St. Bernard Software, San Diego, CA
- ACME Truck Line, Harvey, LA
- Digital Dimensions, San Diego, CA
- Discus Dental, users in Canada and Europe, Culver City, CA
- Appleton Paper, Appleton, WI
- Directed Electronics, Vista, CA
- Myricom, Inc., Arcadia, CA
- Life-Flo Healthcare Products, Phoenix, AZ
- Pacifica Manufacturing, Portland, OR
- Peter David, Inc., San Diego, CA
- Manitoba Pork Marketing Co-Op, Winnipeg, MB
- Ontario Real Estate Association, Toronto, ON
- Solidcad Software, Toronto, ON



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Your Solid Business Partners

We're proud to distribute award-winning software from Sage Software. With more than 500,000 registered clients in over 100 countries, Sage has helped companies around the world gain the strategic advantages they need to take them confidently into the future. Dedication to quality, technology and service is what makes this achievement possible.



Our longstanding relationship with Sage means we can offer you exceptional service with the full confidence that we will more than meet your needs.

Trained Staff

With over 50 years of collective installation experience, our staff of professionals has undergone thorough product training with Sage, Microsoft and a wide variety of related vendors. We use the products we sell and we stand behind them.



Effective Education

We offer training classes throughout the year, from "brush-up" refresher courses to in-depth training in CRM software.

Superior Technical Support

We understand that you need answers and you need them now. That's why we have a staff of trained support technicians who are ready to help you at moment's notice.

We offer flexible maintenance contracts, allowing you to choose the one that makes the most sense for you. A call for help is our call to action.

Customers Say:

"With ACCPAC CRM we could create a Web-based WAN between all of our offices so that every individual in our company could leverage common data to improve internal operations as well as the customer experience".

*Mike Coatney
President
ACME Truck Line*

Industry Experts Say:

"ISM, Inc. highly recognized industry advisers and software reviewers, has named ACCPAC CRM 5.6 as one of the industry's 'Top 15' CRM packages for small and mid-size businesses (SMBs) for 2004."

*Barton Goldenberg
President
ISM, Inc.*

"Shopping for CRM solutions for your midsize enterprise? There is a new brand to consider: ACCPAC. That is right; the Computer Associates International Inc. subsidiary whose name and reputation are derived from selling accounting packages has developed a broad portfolio of business management applications and moved into CRM. And it is not stopping there. ACCPAC plans to offer CRM hosting and out-of-the-box integration." Read this report.

*Karen E. Smith
Aberdeen Group
September 2003*





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Sage CRM is a complete Web and wireless customer relationship management system that provides:

Sales Force Automation,

Marketing Automation, and

Customer Care functionality. Vital customer, partner and operational information may be accessed over the Internet or via mobile devices, such as PDAs. Information is fully integrated with several back office accounting solutions.

Unlock CRM!



21CRM Systems CRM Extensions



CRM Time & Billing 3.0

Never compile timesheets and billing information by hand again. Automate the process end-to-end using this powerful extension to Sage CRM.

By extending CRM's functionality our Time & Billing extension allows you to enter and track your time, projects and travel with ease! You can pass this information to your financials at the touch of a button and bill your clients with no extra effort. Talk about time savings!

CRM Global Atlas

Global Atlas provides advanced, multi-point geographical mapping capabilities for Sage CRM. Navigate the globe, or peek into your own back yard from miles above the earth with this exciting solution.

CRM Report Viewer

Report Viewer provides a fast, easy, effective and secure method for deploying Crystal Reports into Sage CRM. Enables advanced passing of parameters to reports, and granular security for the utmost in professional report deployment!



ERP Connect for Sage CRM

adds powerful new capabilities to integrate Sage CRM and Sage Accpac ERP deployments by letting you configure integration to your needs.

CRM Order Entry

Develop Quotes and enter Orders from within the native CRM user interface. Customize the interface the way you want it, or go farther and enhance the interface with the features you've always wanted. Break free from Crystal Reports and print Quotes and Order Confirmations through CRM instead. Now you can integrate quotes and order processing using [CRM Workflow](#).



CRM Exchange Contact Integration

Wish that CRM and Microsoft Exchange could use a single contact database? Well now they can! Our Contact Integration component keeps these two mission critical systems in constant synchronization so you don't have to!

CRM Spell Check

enables spell checking on almost any field in CRM. Its easy to install and configure, and even easier to use!

San Diego Office: 1081 Camino del Rio South, Suite 220, San Diego, CA 92108 858-829-6970

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